



Presenting the optomap[®] Retinal Exam to Your Patients

1. Upon arrival at practice, the patient is given the **optomap[®]** fact sheet by the front desk staff who states: **“Please read this information while you are waiting. This annual eye wellness scan is an integral part of your comprehensive eye exam today.”** Defer any questions to the technician.
2. When the patient is seated at the Panoramic200, the operator will reinforce the benefit and cost of the **optomap[®]** Retinal Exam by saying: **“This is your annual eye wellness scan called the **optomap[®]** and it is highly recommended by your Doctor. This enhancement to your comprehensive exam is \$XX.”**
3. In the unlikely event that a patient refuses the exam, he/she will be asked to sign the **“Decline optomap[®] Against Doctor’s Recommendation”** form in the presence of the doctor.

Frequently Asked Questions from Patients

Q: How long has the **optomap[®]** been available?

A: *The **optomap[®]** was given clearance to market by the Food and Drug Administration (FDA) in 1999.*

Q: How many offices have this technology?

A: *Thousands of practices throughout North America have this technology.*

Q: Is the **optomap[®]** as comprehensive as the old way I had my eye examined?

A: *The **optomap[®]** gives your doctor a comprehensive view that was previously unavailable, and adds to your doctor’s ability to diagnose the health of your eye.*

Q: How soon will the doctor see the results?

A: *The doctor will review the results with you today.*

Q: What does the **optomap[®]** tell the doctor?

A: *The **optomap[®]** allows the doctor to assess your ocular and overall systemic health.*

Q: Why is it important for the doctor to look at the retina?

A: *The sensitive tissue that makes up the retina is susceptible to a variety of diseases and it is essential to catch any problems early in their progression to avoid vision loss.*

Q: Do I need to have an **optomap[®]** exam?

A: *Your doctor highly recommends that you do.*

Q: Is this the best exam?

A: *Your doctor intends to give you the best exam possible. That is why we now have the **optomap[®]** exam available for you.*

Q: If I don’t have an **optomap[®]** exam, will I still get a good exam?

A: *Of course your doctor will still give a good exam. However, you should know that you will be depriving your doctor of a tool that has proven to help doctors detect problems earlier and you will not have the opportunity to learn about your own ocular health.*

Q: What age groups are candidates?

A: *The **optomap[®]** is recommended for patients of all ages.*

Q: Can my child be tested?

A: *Yes.*

Q: Can I wear my contact lenses during the **optomap**[®] exam?

A: Yes.

Q: Will it tell me if I have cataracts?

A: *No, the **optomap**[®] is looking at the back of your eye and cataracts are a problem that occur in the front of your eye. The **optomap**[®] will tell you if you have conditions such as Diabetic Retinopathy, Hypertensive Retinopathy, Retinal Holes, Tears and Detachments, Macular Degeneration, Malignant Melanomas and many other retinal disorders.*

Q: How long will an **optomap**[®] take?

A: *An **optomap**[®] image can be captured in ¼ of a second per eye.*

Q: I don't have any complaints; I see well, why should I get this?

A: *Most eye disorders do not cause pain or other symptoms. Also, when detected early enough, many retinal problems can be treated to avoid vision loss. However, once a retinal problem has caused a loss in vision, it is almost never reversible. Early detection is vital to preserving good eye health."*

Q: I have a family history of diabetes, should I have this done? Why?

A: *It is particularly important for people who are at risk for diabetes to have an **optomap**[®] since they are particularly prone to problems with the retina that could lead to vision loss.*

Q: Does this mean I will not be dilated? My doctor has told me I always need to be dilated!

A: *The reason your doctor told you that is because prior to the **optomap**[®] there was no technology available that gave the doctor a comprehensive view of your retina – now that the **optomap**[®] is available, it is possible that dilation may not be required. Dilation is a tool that your Doctor may use to evaluate your retina."*

Q: Can I drive afterward?

A: *Generally, yes. The **optomap**[®] exam will NOT blur your vision or make you sensitive to light. However, if as above, you are dilated in combination with the **optomap**[®], we recommend that you not drive for 1 – 2 hours.*

Q: Will I still see blurry up close?

A: *No, the **optomap**[®] is very comfortable for you.*

Q: Does this hurt?

A: *No, the **optomap**[®] is very comfortable for you."*

Q: Can taking an **optomap**[®] cause any damage?

A: *No, the **optomap**[®] exam is a safe procedure."*

Q: How often is it recommended to have an **optomap**[®] done?

A: *The **optomap**[®] should be part of every comprehensive eye exam, and you should have your eyes completely examined once per year. **Note:** May vary for diabetic or other patients who have known pathology and are being managed by the doctors. .*

Q: Is this FDA approved?

A: *The P200 has clearance to market, which was given by the FDA.*

Q: How do you clean the eyepiece?

A: *With alcohol.*

Q: Is it sanitary?

A: Yes.

Q: Will this change my prescription? Will I need glasses after this?

A: *The **optomap**[®] will not change the current prescription, it will help your doctor to better diagnose the health of your retina.*

Q: Can I have a copy of my test?

A: *NOTE: depends on practice procedures. - Yes, we can either e-mail you or print a copy of your **optomap**[®]. We will keep it here as part of your permanent medical record."*

Q: I am pregnant; can I have the test done?

A: *Yes.*

Q: Why do you have to take so many "pictures" of my eyes?

A: *Unless there are any problems found or your doctor needs more information, the **optomap**[®] will be the only picture of your retina taken at this visit.*

Q: Is it covered by Insurance? Why do I have to pay extra for this exam? Why isn't this covered by Insurance?

A: *No, unfortunately, vision coverage plans do not offer coverage for advanced diagnostic screening."*

Q: Is my co-pay included in this fee?

A: *No.*

optomap[®] can aid in the diagnosis and monitoring of:

RETINAL DISEASES:

Age related Macular Degeneration
Retinal Tears
Diabetic Retinopathy
Retinal Detachments
Retinal Tumors
Retinal Traction (Pulling)
Retinal Bleeding
Retinal Scarring
Retinitis Pigmentosa
Ocular Histoplasmosis
Choroidal Folds
Retinal Vessel Obstruction
Choroidal Nevus
Hypertensive Retinopathy
Toxoplasmosis